

Gemspring Capital is a private equity firm specializing in lower-middle market companies. With over \$1.5 billion of capital under management, we provide flexible capital solutions and partner with talented management teams to help companies achieve their full potential.

SIZE

Platforms

- Revenue of \$10 million to \$500 million per year

Add-ons

- Revenue of at least \$5 million per year

GEOGRAPHY

- HQ in United States and Canada

TRANSACTION TYPES

- Corporate Carve-outs / Divestitures
- Growth Equity
- Leveraged Buyouts
- Preferred Equity
- Recapitalizations
- Restructurings
- Strategic Debt
- Structured Equity

FIRM BACKGROUND

- Hands-on approach to help drive growth, market leadership, operational excellence and strategic value for our partner companies
- Flexible investment mandate with appetite for complexity and ability to provide tailored solutions
- 47-person team, including six dedicated business development professionals
- Completed 58 investments since 2016

SECTOR FOCUS



AEROSPACE & DEFENSE



BUSINESS SERVICES



CONSUMER SERVICES



FINANCIAL & INSURANCE SERVICES



HEALTHCARE



INDUSTRIAL SERVICES



SOFTWARE & TECH-ENABLED SERVICES



SPECIALTY MANUFACTURING

WHAT WE TARGET

- Industry leaders with growth potential that will benefit from our support and expertise
- Opportunities to leverage industry experience and executive network
- Complicated situations where we can provide tailored capital solutions

CURRENT INVESTMENTS



HQ: Boise, ID
Investment Date: May 2018
Financial Services: Commercial real estate financing solutions



HQ: Westlake Village, CA
Investment Date: July 2020
Software: Order to cash workflow automation software



HQ: Bakersfield, CA
Investment Date: December 2021
Tech-Enabled Facility Services: Design-build mechanical and electrical solutions provider



HQ: West Palm Beach, FL
Investment Date: December 2021
Tech-Enabled Facility Services: Provider of integrated security solutions



HQ: Pittsburgh, PA
Investment Date: May 2021
Industrial Services: Asset-light provider of transportation and logistics services



HQ: Flowood, MS
Investment Date: June 2021
Healthcare: Designer and manufacturer of spinal hardware and biologics



HQ: Gaithersburg, MD
Investment Date: November 2021
Software: Case management software solutions and IT services



HQ: Los Angeles, CA
Investment Date: October 2019
Tech-Enabled Services: Full service visual effects & production services



HQ: Houston, TX
Investment Date: December 2021
Tech-Enabled Facility Services: Provider to commercial and industrial building owners



HQ: The Woodlands, TX
Investment Date: December 2019
Industrial Services: Value-added industrial and specialty chemicals distributor



HQ: Atlanta, GA
Investment Date: December 2016
Insurance Services: TPA/MGA of health insurance products & services



HQ: Torrance, CA
Investment Date: November 2018
Business Services: B2B media, events & marketing solutions



HQ: New York, NY
Investment Date: May 2022
Insurance Services: Provider of data management solutions



HQ: New York, NY
Investment Date: April 2018
Software & Tech-Enabled Services: Employment recruitment software & services for enterprise clients



HQ: Sugar Land, TX
Investment Date: December 2020
Software: Enterprise Asset Management (EAM) software provider



HQ: Seattle, WA
Investment Date: April 2019
Software: Practice management & EHR software for the behavioral health market



HQ: Huntingdon Valley, PA
Investment Date: March 2022
Industrial Services: Specialty electrical services provider



HQ: Las Vegas, NV
Investment Date: October 2018
Insurance Services: Consumer insurance products & services



HQ: Chicago, IL
Investment Date: July 2019
Business Services: Designs and develops custom merchandising solutions



HQ: Eagan, MN
Investment Date: January 2020
Business Services: Provider of trade show and corporate event displays & services



HQ: Bloomfield Hills, MI
Investment Date: December 2020
Business Services: Wireless retail locations providing T-Mobile sales and services

SENIOR INVESTMENT TEAM

BRET WIENER
 Managing Partner

bret@gemspring.com
 203.842.8879

D. J. ANDRZEJEWSKI
 Managing Director

dj@gemspring.com
 610.888.6723

GEOFF BROGLIO
 Managing Director

geoff@gemspring.com
 203.883.1463

RAVDEEP CHANANA
 Managing Director

ravdeep@gemspring.com
 203.533.4198

DON GERNE
 Managing Director

don@gemspring.com
 203.293.2567

ARON GROSSMAN
 Managing Director

aron@gemspring.com
 203.408.3124

ZUBIN MALKANI
 Managing Director

zubin@gemspring.com
 203.408.3324

JAY REYNOLDS
 Managing Director

jay@gemspring.com
 203.408.2897

ALEX SHAKIBNIA
 Managing Director

alex@gemspring.com
 203.842.8887

RUSS SPIELER
 Managing Director

russ@gemspring.com
 203.518.8101

KRISTIN STEEN
 Managing Director

kristin@gemspring.com
 203.842.8945

BUSINESS DEVELOPMENT

MATT SHUMAN
 Managing Director

matt@gemspring.com
 203.518.5312

KERRI HAGEN
 Director

kerri@gemspring.com
 203.293.9249

JOHN LAVIN
 Director

jlavin@gemspring.com
 309.361.7746

CONNOR O'BYRNE
 Director

connor@gemspring.com
 424.220.8323

KARL RODGER
 Director

karl@gemspring.com
 203.409.2014

KELSEY CURTIS
 Vice President

kelsey@gemspring.com
 203.409.2014