

Gemspring Capital is a private equity firm specializing in lower-middle market companies. With over \$1.1 billion of capital under management, we provide flexible capital solutions and partner with talented management teams to help companies achieve their full potential.

## SIZE

### Platforms

- Annual revenue of \$5mm to \$500mm

### Add-ons

- Annual revenue of at least \$5mm

## GEOGRAPHY

- HQ in United States and Canada

## TRANSACTION TYPES

- Corporate Carve-outs / Divestitures
- Growth Equity
- Leveraged Buyouts
- Preferred Equity
- Recapitalizations
- Restructurings
- Strategic Debt
- Structured Equity

## FIRM BACKGROUND

- Hands-on approach to help drive growth, market leadership, operational excellence and strategic value for our partner companies
- Flexible investment mandate with appetite for complexity and ability to provide tailored solutions
- 32-person team, including 4 dedicated business development professionals
- Completed 31 investments since 2016

## SECTOR FOCUS



AEROSPACE & DEFENSE



BUSINESS SERVICES



CONSUMER SERVICES



FINANCIAL & INSURANCE SERVICES



HEALTHCARE



INDUSTRIAL SERVICES



SOFTWARE & TECH-ENABLED SERVICES



SPECIALTY MANUFACTURING

## WHAT WE TARGET

- Industry leaders with growth potential that will benefit from our support and expertise
- Opportunities to leverage industry experience and executive network
- Complicated situations where we can provide tailored capital solutions

## CURRENT INVESTMENTS



**HQ:** Boise, ID  
**Investment Date:** May 2018  
**Financial Services:** Commercial real estate financing solutions



**HQ:** Los Angeles, CA  
**Investment Date:** October 2019  
**Tech-Enabled Services:** Full service visual effects & production services



**HQ:** Chicago, IL  
**Investment Date:** July 2019  
**Business Services:** Designs and develops in-store experiential marketing solutions



**HQ:** Eagan, MN  
**Investment Date:** January 2020  
**Business Services:** Provider of trade show and corporate event displays & services



**HQ:** Bloomfield Hills, MI  
**Investment Date:** December 2020  
**Business Services:** Wireless retail locations providing T-Mobile sales and services



**HQ:** Torrance, CA  
**Investment Date:** November 2018  
**Business Services:** B2B media, events & marketing solutions



**HQ:** Las Vegas, NV  
**Investment Date:** October 2018  
**Insurance Services:** Consumer insurance products & services



**HQ:** The Woodlands, TX  
**Investment Date:** December 2019  
**Industrial Services:** Value-added industrial and specialty chemicals distributor



**HQ:** Atlanta, GA  
**Investment Date:** December 2016  
**Insurance Services:** TPA/MGA of health insurance products & services



**HQ:** Westlake Village, CA  
**Investment Date:** July 2020  
**Software:** Order to cash workflow automation software for B2B enterprises



**HQ:** New York, NY  
**Investment Date:** April 2018  
**Software & Tech-Enabled Services:** Employment recruitment software & services for enterprise clients



**HQ:** Sugar Land, TX  
**Investment Date:** December 2020  
**Software:** Enterprise Asset Management (EAM) software provider



**HQ:** Seattle, WA  
**Investment Date:** April 2019  
**Software:** Practice management & EHR software for the behavioral health market

## SENIOR INVESTMENT TEAM

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## OPERATIONS